DAUTSONS (I) INDIA PVT LTD

Company profile

DAUTSONS INDIA PVT LTD
- Business Consultancy
- EPC
- TRADING

DAUTSONS COPPER PVT LTD
- Copper Rod Manufacturing
- Copper Wire Manufacturing
- Copper/Aluminium Ingot Manufacturing

DAUTSONS FOUNDATION
- A Charity Organisation

Surat, Gujarat | www.dautsons.com I accounts@dautsons.com I An ISO 9001 -45001 –A-class IBR Certified Company

EPC | COPPER MANUFACTURING | MINING | COMMODITY TRADING

Group structure

DAUTSONS (I) INDIA PVT LTD

- Buisness Consultancy
- CONSTRUCTION – EPC
- TRADING COMMODITY

Related entities

Dautsons Copper Pvt Ltd

Copper and copper alloy products, recycling and value addition

Dautsons Foundation

Charity work with a focus on community support, education and health

Message from the Chairperson

Suchandra Sarkar

Chairperson

“Our purpose is to build capable businesses and support the communities around them. We bring experienced leadership to advisory, engineering, trading and copper ventures. Safety, integrity and lasting relationships guide our work with customers and our people.”

Business Consultancy Leadership

Dr Sanjay Sarkar

Managing Director

PhD, MBA (Finance), M.Tech, B.Tech, Fellow & Chartered Engineer, LLB

Former CEO, Director, ED and COO

40+ years of industrial leadership

Mr A R Das, CA

Business Consultancy Leader

Chartered Accountant

Former Deputy CFO & Treasurer, Hindalco (Aditya Birla Group)

40+ years in metals finance, project finance, M&A and IPO support

Dr Prakash Bakshi

Advisory Director – Business Consultancy

PhD in Economics

Former Executive Chairman, NABARD; CEO & Co-Founder, MedoPlus Pvt Ltd

40+Years Experience Leadership in development finance and enterprise management

Mr Santosh Sharma

Senior Advisor – Business Consultancy

BE (Electrical), LLB, MBA (Marketing)

Former Chairman & Managing Director, Hindustan Copper Ltd (Govt of India)

40+ Years Experience . Led copper operations and major industrial projects

Board of Directors & Leadership Team

Samrat Sarkar

Director

BE (Hons), MIE, Chartered Engineer

Former Manager, Aditya Birla Ltd

Engineering and industrial management background

Ananya Sarkar Saini

Director

BE, MBA (Marketing), PhD Scholar

Former Manager, ArcelorMittal

Industrial management and marketing experience

Puneet Saini

Director

BE

Former Manager, Infosys

Corporate management experience

Project & Construction Leadership

Mr Prasanta Dasgupta

Vice President – Projects & Construction

Mechanical Engineer | 45 Years of Experience

Extensive leadership in mechanical construction, structural steel fabrication and erection, piping fabrication and installation, and large-scale industrial project execution.

Associated with projects aggregating approximately Rs.75,000 crore in value.

12 years – Hindustan Construction Ltd | 30 years – Essar Steel / Essar Projects (Hazira & Paradip)

Finance & Commercial Leadership

Mr S M Rao

Vice President (Commercial)

Former Assistant Commissioner (GST) | 35 Years of Experience

Extensive experience in compliance, commercial management and indirect taxation, developed during his distinguished government service.

Former Assistant Commissioner (GST), Ministry of Finance, Government of India; superannuated from government service.

Leads Finance & Commercial functions at Dautsons (I) India Pvt Ltd.

CORPORATE TEAM AT SURAT CORPORATE OFFICE

Leadership Supporting team

Extreme Left : Mr.Anshuman Pandey (BE-Mech), Ms. Aesha Patel (Bcom), Mr Bharat Patel (BA) , Mr Samrat Sarkar[BE (Hons),MIE,Chartered Engr] , Ms Ananya Sarkar Saini (Center) [BE,MBA-Mktg, PhD (Scholar)] , Mr Puneet Saini (BE) , Mr Prasanta Dasgupta (BE) ,Ms Mitali Prajapati(Bcom) , Mr Zeel Patel (Bcom) , Mr Satyam Singh (Extreme right)(MBA) .

Business Consultancy

Senior led performance and transformation advisory for manufacturing, EPC, metals, minerals, process and infrastructure businesses.

Business performance

Profitability and EBITDA improvement
Cost driver and contribution analysis
Commercial performance and revenue loss
Budgeting, management accounts and MIS

Operating performance

Specific Process Analysis
Throughput, yield and recovery
Plant maintenance and reliability
Energy, utilities and resource efficiency

Growth and capital

Strategy, capacity and diversification
Business acquisition audit
Fund raising and IPO readiness
Waste to wealth opportunities

Consultancy activities

Strategy and finance

Growth strategy and business planning
EBITDA and structural cost reduction
Finance, working capital and cash conversion
Fund raising information memorandum, TEFR and financial model
IPO readiness and agency coordination

Operations and projects

Specific Process Analysis and bottlenecks
Material reconciliation and recovery
Mechanical and electrical maintenance
Project planning, scheduling, cost and change control
Construction cash flow and bill certification

Governance and markets

Process audit and internal controls
Supply chain, contracts and risk
Commercial and customer profitability
Acquisition due diligence
ESG, compliance and statutory readiness

Consultancy delivery

The work starts with a quantified diagnostic and continues through implementation and management review.

Diagnose

Review P&L, balance sheet, process losses, maintenance, cash, commercial leakage, projects and compliance. Establish a validated baseline and value at stake.

Implement

Set owners, milestones and measures. Support operating changes, cost actions, working capital release, project controls and management systems.

Sustain

Monthly reviews, quarterly performance checks, half yearly audits and annual strategy and budget reviews. Typical minimum engagement: three years.

Performance aims are measured against an agreed baseline. The source profile cites a 10%+ EBITDA improvement target, not a guaranteed result.

EPC and Industrials Construction

- Engineering and project planning - Detail Engineering of Mechanical structure , Piping for Project Plant
- Procurement and construction– Making Specification, Vendor Identification , technical and commercial negotiation guaranteed 30% reduction of Budgetary Quotes
- Fabrication, erection and commissioning – Piping , Structure , Equipment including detailed engineering
- Shutdowns, O&M and project monitoring– Power Plant , Utility , Chemical Process Plant , Mettulurical Process Plant

350 **People in EPC construction**

DAUTSONS INDIA PVT LTD

Construction Managers at Various Client Site AIL-Essar-Deepak Phenolics (EPC and Industrials Construction)

- Engineering and project planning
- Procurement and construction
- Fabrication, erection and commissioning
- Shutdowns, O&M and project monitoring

350 **People in EPC construction**

PROJECT SITE ---RESIDENTIAL ENGINEERS AND SUPERVISORS

Construction Manager with Working Team at GFL Project Site

- Engineering and project planning
- Procurement and construction
- Fabrication, erection and commissioning
- Shutdowns, O&M and project monitoring

350 **People in EPC construction**

EPC CAPACITY

Execution At Dautsons Works at Dahej

Pipe Fabrication

Structural Fabrication

Vessel Fabrication

Dautsons Execution At Client site

Structural and Piping Work

350 EPC construction personnel
25 corporate office staff
Site supervision and project leadership

Heavy Erection at Client Site

100,000 sq. ft workshop
30 T EOT overhead crane
Fabrication and testing infrastructure

Equipment Fabrication

150 welding machines
15 hydra / crane units
125 chain blocks
6 hydro test units

PARTNERSHIPS

Trusted by Cliental industries. Guided by ESG and Trusted “ DIL “(Dautsons India Pvt Ltd .)

Selected Clients & Business Relationships

Environmental

Air, water and soil compliance with EMP, lifecycle thinking and energy efficiency.

Social

Employee safety, engagement, community support, education and health initiatives.

Governance

Professional management, periodic audits and transparent decision-making.

Dautsons Copper Pvt Ltd -- Copper products and Aluminium Ingot Manufacturing

- Copper recycling and refining
- Copper cast rod and annealed wire
- Busbar, strip, foil, sheet, tube and pipe
- Conductors and copper alloys
- Aluminium Ingot & Copper Ingot

Industrial and domestic applications across electrical equipment, transformers, panel boards and renewable energy.

Dautsons India Pvt Ltd - (Trading and sourcing and SCM)

Metals, minerals and industrial raw materials

- Strategic sourcing for industrial requirements
- Commodity trading and supply coordination
- Domestic and international trade with compliance checks
- Links to mining, energy and transformer supply chains

Industrial chemicals

Indicative range for industrial buyers and export enquiries

- Alkalis: caustic soda, caustic potash and potassium carbonate
- Chlorine products: liquid chlorine, hydrochloric acid and sodium hypochlorite
- Specialty chemicals: chloromethanes, hydrogen peroxide and sodium chlorate
- Acids, water treatment and aromatic derivatives; grades and COA confirmed by lot

Mining and copper products

Product range subject to availability and approved specifications

- Ammonium nitrate: industrial or mining grade, prilled or granular
- Ammonium nitrate supply requires valid licences, verified end use and statutory approvals
- Bare copper rod: nominal 8.0 mm diameter; 99.99% purity; minimum 100% IACS
- Bare copper wire: nominal 1.6 mm diameter; lot specifications and test certificate govern

International trading and export

Sourcing, shipment and documentation for qualified enquiries

- Packing and delivery terms agreed by product, destination and shipment
- COA, SDS, classification and applicable transport documents checked before dispatch
- Supply depends on availability, grade approval, licences and statutory permissions
- Enquiries: accounts@dautsons.com | www.dautsons.com | +91 99044 00064

CSR – CRE -----Community and charity

Dautsons Foundation

Charity work focused on practical community needs

- Education support
- Health initiatives
- Community welfare

Dautsons Foundation

DAUTSONS(I) INDIA PVT LTD

Expert advice. Engineered solutions. Projects delivered.

Corporate Office & Works

Corporate Office : 602, Royal Trade Centre, Opposite Star Bazar
Adajan, Surat 395009, Gujarat, India

Manufacturing Works : D2-E-299, Galenda , opposite MRF Gate 1, Dahej , Bharuch, Gujarat

accounts@dautsons.com / info@dautsons.com • +919924005227/ +917722079047/+91 99044 00045 • www.dautsons.com